

January 16, 2018

To Our Valued Customers:

Effective with shipments February 16, 2018, International Paper will increase prices on shipments east of the Rockies for the following grades by \$2/cwt and shipments west of the Rockies by \$3/cwt:

Envelope

Postmark[®] White Wove & Recycled
Postmark[®] Hi-Bulk & Vellum Envelope
Postmark[®] Kraft & Recycled
Springhill[®] Envelope Colors
Postmark[®] Direct

Forms

DataSpeed[®] Laser MOCR & Recycled
DataSpeed[®] MOCR Ledger
DataSpeed[®] Forms Bond
DataSpeed[®] Engineering Bond & Recycled
DataSpeed[®] Premium Ink Jet
DataSpeed[®] Ink Jet with ImageLok
DRM[®] Offset & Recycled
DRM[®] Opaque
DRM[®] Reply Card

Specialty

Tablet
Kraft Shopping Bag
Coating Base Grades
Release Liner Grades

All other standard differentials, narrow roll upcharges, and shipping policies for all products will continue to apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers